

# Joseph (Joe) August Hill

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## EDUCATION

<b>University of San Diego</b> <b>Master of Business Administration (Full-Time MBA)</b>	<b>San Diego, CA</b> <b>08/2022 – 05/2024</b>
<i>Finance Concentration / Major in Management Sciences, GPA: 3.74</i>	
<u>Relevant Coursework:</u> Program & Project Management, Sustainable Strategies, Negotiations, Law & Ethics, Operations & Supply Chain Management, Social Impact Consulting, Marketing, Tableau, Accounting, Financial Analysis, Statistics & Analytics for Decision Making, Leading Multicultural Teams	
<b>Northern Arizona University</b> <b>Bachelor of Science</b>	<b>Flagstaff, AZ</b> <b>08/2009 – 08/2013</b>
<i>Major in Environmental Sciences, Administration, &amp; Policy / Minor in Political Sciences</i>	
<u>Relevant Coursework:</u> Implementing Sustainability, Environmental Communication, Argument Analysis, Humans & the Environment, Atmosphere & Hydrosphere, Public Policy Making, Personnel Administration, Urban Climate: Keeping Cities Livable, Environmental Economics, Energy & Resources Policy	

## EXPERIENCE

<b>North Lake Tahoe Financial Services, LLC</b> - Incline Village, NV	
Assisted my family-owned financial planning and rental property business with general budget management, tenant oversight, and property turnover while my father seeks advanced healthcare.	
<i>Investment Manager: 06/2024 – Present</i>	
<ul style="list-style-type: none"><li>Conducted a real estate valuation for an income property sale including potential tax implications.</li><li>Engaged tenants over rent collection, utility payments, lease agreements, and rule enforcement.</li></ul>	
<b>Incline Village General Improvement District (IVGID), Public Works</b> - Lake Tahoe, CA & NV	
Oversaw water conservation, waste reduction, and climate initiatives, enhancing community experience and public education. Built the District's sustainability framework, emissions data collection base, and reporting program from the ground up to analyze performance and comply with policy guidelines.	
<i>Sustainability Technician: 07/2019 – 07/2022</i>	
<i>Sustainability Intern: 09/2015 – 06/2019</i>	
<i>AmeriCorps Member: 09/2014 – 08/2015</i>	
<ul style="list-style-type: none"><li>Served as the point of contact to address unanticipated customer needs by answering phone, online, and in-person citizen inquiries to discuss regulations, diagnose issues, and recommend solutions.</li><li>Provided outreach support for projects related to local rebate requirements, grant implementation, recycling, hazardous waste management, sustainable living practices, and resource conservation by preparing marketing plans with advisory pamphlets, articles, maps, videos, and social media posts.</li><li>Acted as a salesperson for Drink Tahoe Tap!® by promoting a water bottle refill station network.</li><li>Coached student projects enhancing green business participation and employee training programs.</li><li>Facilitated meetings with the energy provider, leveraging incentive programs to enhance building and operational efficiency while enabling venues to operate on renewable electricity.</li><li>Set the agenda for bimonthly gatherings of education nonprofits to support events like Earth Day.</li><li>Raised awareness of sustainability for more than 80,000 kids and adults via public presentations.</li><li>Led seasonal employee and volunteer trainings regarding agency initiatives and project objectives.</li><li>Supported sensitive habitat restoration efforts by gathering weekly water quality samples and climate data at recreational beaches sites before reporting lab analyses to regulators.</li><li>Established a solid framework for agreement on sustainability and environmental priorities by drafting a policy that received unanimous approval (IVGID Resolution #1836 on April 29, 2015).</li></ul>	

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Sustainability Analyst with a robust statistical background and exceptional organizational skills for managing multiple high-pressure projects under tight deadlines. Developed strong leadership and communication abilities by institutionalizing sustainability through diverse experiences in customer service, data analytics, and public presentations. Proficient in maintaining accurate records, conducting site assessments, serving as a liaison, identifying solutions, and recommending action plans.

## MBA TEAM PROJECTS

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### **Sustainability Communication Plan for Sempra Energy, *MBA Orientation* | 08/2022 – 09/2022**

- Motivated managers to publish interactive ArcGIS StoryMaps outlining positive community impacts of existing renewable energy projects donated to non-profit facilities in Mexico.
- Won the case competition by relying on cross-functional teamwork with four peers to generate a detailed executive-level PowerPoint presentation for company leadership at Sempra Headquarters.

### **Community Plan for the Golden West Apartments, *Social Impact Consulting* | 09/2023 – 11/2023**

- Recommended three budgeted management scenarios that connect 350 low-income residents to career opportunities by navigating ambiguity of downtown zoning regulations with stakeholders.
- Coordinated potential applications for commercial vacant space such as a non-profit restaurant where inhabitants of the building could get on-the-job training while earning consistent income.

## IVGID SUSTAINABILITY PROJECTS

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### **\$97,000 EPA Microplastics Grant, *Tahoe Water Suppliers Association* | 08/2019 – 07/2022**

- Secured a micro-plastics research and education grant by partnering with stakeholders to answer questions during the project pitch in front of a panel of State and Federal agency staff.
- Administered the grant framework by tracking results data and participating in exhibit creation.

### **Sustainability Reporting, *Administration and Public Works* | 08/2017 – 07/2022**

- Prepared five annual sustainability reports that improved operational efficiency strategies while reducing energy consumption and slashing costs by tracking the progress of sustainability metrics.
- Designed Excel dashboards from scratch to monitor, visualize, and interpret nearly two hundred sustainability-related key performance indicators focused on outreach, safety, operations, climate, resource consumption, and greenhouse gas emissions inventories broken down by venue and assets.

### **STOKE-Certified, *Diamond Peak Ski Resort* | 03/2015 – 04/2022**

- Boosted Diamond Peak Ski Resort's value proposition using a benchmark and project roadmap to increase its sustainability score from 60% to 78%, earning media recognition, free publicity, and awards for its new STOKE-Certification (Sustainable Tourism and Outdoors Kit for Evaluation).

## LEADERSHIP

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### **Volunteer for Seed Consulting Group - San Diego Chapter**

#### *Senior Consultant for Tree San Diego (a 501(c)(3) non-profit) | 03/2024 – 05/2024*

- Formulated a fundraiser budget template to optimize financial reporting for Board decision-making.
- Cataloged potential vendors in conjunction with a Gannt chart annualizing implementation.

### **Volunteer for the Tahoe Blue Crew - The League to Save Lake Tahoe**

#### *Incline Village Blue Crew Leader | 05/2020 – 07/2022*

- Built relationships with community partners to recruit and train hundreds of volunteers for three annual litter cleanups, removing approximately ten tons of debris from sensitive habitats per outing.